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Brown arms you with the tools you need to:

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- Boost your sales numbers by understanding your buyers' needs
- Become a sales magnet by having an opinion and overcoming criticism
- Brand yourself authentically and consistently for long-term success

Once you let authenticity loose in your life, everything changes. *Outrageous Authenticity: You Are Your Best Sales Weapon* ... It's what allows you to stretch outside that paradigm that you currently live in—to be outrageously authentic.” “Offer nothing less than your most authentic self to others and you will find that your authenticity spreads like wildfire—lifting people up and

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and honest with you, it can be perceived as outrageous behavior. We've come to a point where authenticity has to be outrageous in the world that we're in." How to be Outrageously Authentic by Leigh Brown - SalesPOP! My outrageously authentic approach to sales has skyrocketed me to the TOP 3% of real estate agents in the nation! In my book, I will arm you with the tools you need to: Present yourself confidently; Use social media to explode your fan/customer base; Understand your customers' needs which will result in increased sales numbers Outrageous Authenticity™ You Are Your Best Sales Weapon ... Check out this great listen on Audible.ca. Are you tired of feeling pressured to sell to everyone in the room all the time?

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